

GETTING YOUR IDEAS ACROSS

Over the years, I've learned that fully 85 percent of what you accomplish in your career and in your personal life will be determined by how well you get your message across and by how capable you are of inspiring people to take action on your ideas and recommendations.

You can be limited in other respects – by education, contacts and intelligence – but if you can interact effectively with others, minute by minute and hour by hour, your future can be unlimited.

I am going to share with you some ideas, techniques and skills that you can use to accelerate your progress toward power communication. But first, there are two major myths about communication that must be dispelled.

The first myth, which many people believe, is that because they can talk, they can communicate with others. Men especially, according to the research, think that by speaking louder and faster, they're more effective in dealing with people. Many people think that because they have the gift of gab, because they have no problem talking to others on any subject that comes to mind, they're good communicators.

Often, exactly the opposite is true. Many people who talk a lot are often poor communicators – even terrible communicators. Many people in sales and business think that being able to string a lot of words together in a breathless fashion makes them excellent at getting a message understood by others. However, in most cases, those people are seen as boring or obnoxious, or both.

Getting Your Ideas Across

J Rink



Getting Your Ideas Across:

Getting Your Ideas Across Book Review: Unveiling the Magic of Language

In an electronic digital era where connections and knowledge reign supreme, the enchanting power of language has become much more apparent than ever. Its capability to stir emotions, provoke thought, and instigate transformation is really remarkable. This extraordinary book, aptly titled "**Getting Your Ideas Across**," written by a very acclaimed author, immerses readers in a captivating exploration of the significance of language and its profound effect on our existence. Throughout this critique, we shall delve to the book's central themes, evaluate its unique writing style, and assess its overall influence on its readership.

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